

| Produkte              | Einheit   | PV   | Punkte | VK Preis (€) | EK Preis (€) |
|-----------------------|-----------|------|--------|--------------|--------------|
| Ätherische Einzelöle  |           |      |        |              |              |
| Arborvitae            | 5 ml      | 27   | 30     | 33.67        | 25.25        |
| Basil                 | 15 ml     | 28.5 | 31     | 35.67        | 26.75        |
| Bergamot              | 15 ml     | 42   | 46     | 52.67        | 39.50        |
| Black Pepper          | 5 ml      | 26   | 28     | 32.33        | 24.25        |
| Black Spruce          | 5 ml      | 23.5 | 26     | 29.33        | 22.00        |
| Blue Lotus Touch      | 10 ml     | 67   | -      | 92.67        | 69.50        |
| Blue Tansy            | 5 ml      | 100  | 116    | 133.00       | 99.75        |
| Cardamom              | 5 ml      | 34.5 | 38     | 43.67        | 32.75        |
| Cassia                | 15 ml     | 24.5 | 27     | 30.67        | 23.00        |
| Cedarwood             | 15 ml     | 18.5 | 20     | 23.33        | 17.50        |
| Celery Seed           | 15 ml     | 42.5 | 47     | 53.33        | 40.00        |
| Cilantro              | 15 ml     | 30   | 34     | 38.00        | 28.50        |
| Cinnamon              | 5 ml      | 30.5 | 34     | 38.00        | 28.50        |
| Citronella            | 15 ml     | 23.5 | 26     | 29.33        | 22.00        |
| Clary Sage            | 15 ml     | 47.5 | 52     | 59.67        | 44.75        |
| Clove                 | 15 ml     | 20   | 22     | 25.00        | 18.75        |
| Copaiba               | 15 ml     | 43.5 | 48     | 54.67        | 41.00        |
| Copaiba Touch         | 10 ml     | 30.5 | 34     | 38.33        | 28.75        |
| Coriander             | 15 ml     | 31   | 34     | 39.00        | 29.25        |
| Cypress               | 15 ml     | 21.5 | 24     | 26.67        | 20.00        |
| Douglas Fir           | 5 ml      | 27   | 30     | 33.67        | 25.25        |
| Eucalyptus            | 15 ml     | 20   | 22     | 25.00        | 18.75        |
| Fennel                | 15 ml     | 20   | 22     | 25.33        | 19.00        |
| Frankincense          | 15 ml     | 82.5 | 97     | 110.33       | 82.75        |
| Frankincense Touch    | 10 ml     | 58   | 64     | 73.00        | 54.75        |
| Geranium              | 15 ml     | 50   | 55     | 62.67        | 47.00        |
| Ginger                | 15 ml     | 52   | 58     | 65.33        | 49.00        |
| Grapefruit            | 15 ml     | 21.5 | 24     | 26.67        | 20.00        |
| Green Mandarin        | 15 ml     | 33.5 | 37     | 42.00        | 31.50        |
| Guaiacwood            | 15ml      | 24   | 24     | 30.00        | 22.50        |
| Helichrysum           | 5 ml      | 84.5 | 101    | 115.00       | 86.25        |
| Helichrysum Touch     | 10 ml     | 58   | 70     | 80.00        | 60.00        |
| Jasmine Touch         | 10 ml     | 52.5 | 58     | 66.00        | 49.50        |
| Juniper Berry         | 5 ml      | 26   | 28     | 32.33        | 24.25        |
| Lavender              | 15 ml     | 32.5 | 36     | 40.67        | 30.50        |
| Lavender Touch        | 10 ml     | 21   | 23     | 26.33        | 19.75        |
| Lemon                 | 15 ml     | 15.5 | 17     | 19.33        | 14.50        |
| Lemon Eucalyptus      | 15 ml     | 17.5 | 20     | 22.00        | 16.50        |
| Lemongrass            | 15 ml     | 14   | 16     | 17.67        | 13.25        |
| Lime                  | 15 ml     | 18.5 | 20     | 23.33        | 17.50        |
| Madagascar Vanilla    | 5 ml      | 45   | 50     | 56.33        | 42.25        |
| Magnolia Touch        | 10 ml     | 33.5 | 37     | 42.00        | 31.50        |
| Marjoram              | 15 ml     | 26.5 | 30     | 33.33        | 25.00        |
| Melissa               | 5 ml      | 116  | 142    | 162.33       | 121.75       |
| Myrrh                 | 15 ml     | 69.5 | 91     | 104.00       | 78.00        |
| Myrrh Touch           | 10 ml     | 53   | 58     | 66.33        | 49.75        |
| Neroli Touch          | 10 ml     | 61.5 | 68     | 77.00        | 57.75        |
| Oregano               | 15 ml     | 31.5 | 34     | 39.33        | 29.50        |
| Oregano Touch         | 10 ml     | 21.5 | 24     | 27.33        | 20.50        |
| Patchouli             | 15 ml     | 37   | 40     | 46.33        | 34.75        |
| Peppermint            | 15 ml     | 28   | 30     | 34.67        | 26.00        |
| Peppermint Beadlets   | 125 BdLts | 16   | 18     | 19.00        | 14.25        |
| Peppermint Touch      | 10 ml     | 21   | 23     | 26.00        | 19.50        |
| Petitgrain            | 15 ml     | 30   | 34     | 38.00        | 28.50        |
| Pink Pepper           | 5 ml      | 27.5 | 30     | 34.33        | 25.75        |
| Roman Chamomile       | 5 ml      | 58   | 64     | 73.00        | 54.75        |
| Rose                  | 5 ml      | 243  | 367    | 418.67       | 314.00       |
| Rose Touch            | 10 ml     | 75   | 88     | 101.00       | 75.75        |
| Rosemary              | 15 ml     | 21   | 23     | 26.33        | 19.75        |
| Sandalwood            | 5 ml      | 73   | 111    | 126.33       | 94.75        |
| Sandalwood (Hawaiian) | 5 ml      | 77   | 98     | 111.67       | 83.75        |
| Siberian Fir          | 15 ml     | 23.5 | 26     | 29.33        | 22.00        |
| Spanish Sage          | 15 ml     | 32.5 | 32     | 40.67        | 30.50        |
| Spearmint             | 15 ml     | 37   | 40     | 46.33        | 34.75        |
| Spikenard             | 5 ml      | 58   | 66     | 76.00        | 57.00        |

| Produkte                          | Einheit   | PV    | Punkte | VK Preis (€) | EK Preis (€) |
|-----------------------------------|-----------|-------|--------|--------------|--------------|
| Tangerine                         | 15 ml     | 18    | 20     | 22.33        | 16.75        |
| Tea Tree                          | 15 ml     | 25.5  | 28     | 32.00        | 24.00        |
| Tea Tree Touch                    | 10 ml     | 16    | 18     | 20.33        | 15.25        |
| Thyme                             | 15 ml     | 38    | 42     | 47.67        | 35.75        |
| Tulsi                             | 5 ml      | 34.5  | 38     | 43.67        | 32.75        |
| Turmeric                          | 15 ml     | 39    | 43     | 49.00        | 36.75        |
| Vetiver                           | 15 ml     | 57.5  | 70     | 79.00        | 59.25        |
| Vetiver Touch                     | 10 ml     | 47    | 52     | 59.00        | 44.25        |
| Wild Orange                       | 15 ml     | 14    | 16     | 17.67        | 13.25        |
| Wintergreen                       | 15 ml     | 31.5  | 34     | 39.33        | 29.50        |
| Yarrow Pom                        | 30 ml     | 116.5 | 136    | 154.33       | 115.75       |
| Ylang Ylang                       | 15 ml     | 49.5  | 54     | 61.67        | 46.25        |
| Ätherische Ölmischungen           |           |       |        |              |              |
| dōTERRA abode™                    | 15 ml     | 29    | 32     | 36.67        | 27.50        |
| dōTERRA Adaptiv™                  | 15 ml     | 49.5  | 54     | 61.67        | 46.25        |
| dōTERRA Adaptiv™ Touch            | 10 ml     | 29.5  | 32     | 37.00        | 27.75        |
| dōTERRA Air™                      | 15 ml     | 31    | 34     | 39.00        | 29.25        |
| dōTERRA Air™ Touch                | 10 ml     | 20    | 22     | 25.00        | 18.75        |
| Air-X™                            | 15 ml     | 38    | 42     | 47.67        | 35.75        |
| dōTERRA Align™                    | 5 ml      | 24    | 26     | 30.33        | 22.75        |
| dōTERRA Anchor™                   | 5 ml      | 24.5  | 27     | 31.00        | 23.25        |
| dōTERRA Arise™                    | 5 ml      | 24.5  | 27     | 31.00        | 23.25        |
| AromaTouch™                       | 15 ml     | 37.5  | 41     | 47.00        | 35.25        |
| dōTERRA Balance™ Touch            | 10 ml     | 19    | 19     | 23.67        | 17.75        |
| dōTERRA Balance™                  | 15 ml     | 28.5  | 31     | 35.67        | 26.75        |
| dōTERRA Brave™                    | 10 ml     | 27.5  | 30     | 34.33        | 25.75        |
| dōTERRA Calmer™                   | 10 ml     | 26    | 28     | 32.33        | 24.25        |
| dōTERRA Cheer™                    | 5 ml      | 31    | 34     | 39.00        | 29.25        |
| dōTERRA Cheer™ Touch              | 10 ml     | 23    | 26     | 29.00        | 21.75        |
| Citrus Bliss™                     | 15 ml     | 28    | 31     | 35.00        | 26.25        |
| ClaryCalm™ Roll-On                | 10 ml     | 38.5  | 42     | 48.00        | 36.00        |
| dōTERRA Console™                  | 5 ml      | 48    | 53     | 60.33        | 45.25        |
| dōTERRA Console™ Touch            | 10 ml     | 31.5  | 34     | 39.33        | 29.50        |
| DDR Prime™                        | 15 ml     | 45    | 50     | 56.33        | 42.25        |
| DDR Prime™ Softgels               | 60 Sgls   | 53.5  | 61     | 72.33        | 54.25        |
| Deep Blue™                        | 5 ml      | 42.5  | 47     | 53.33        | 40.00        |
| Deep Blue™ Roll-On                | 10 ml     | 68    | 80     | 91.67        | 68.75        |
| dōTERRA Deep Blue™ Touch          | 10 ml     | 51    | 56     | 64.33        | 48.25        |
| dōTERRA Forgive™                  | 5 ml      | 28    | 31     | 35.00        | 26.25        |
| dōTERRA Forgive™ Touch            | 10 ml     | 19    | 21     | 23.67        | 17.75        |
| dōTERRA HD Clear™ Roll-On         | 10 ml     | 27    | 30     | 33.67        | 25.25        |
| dōTERRA Hope™ Touch               | 10 ml     | 0     | -      | 31.33        | 23.50        |
| InTune™ Roll-On                   | 10 ml     | 42.5  | 47     | 53.33        | 40.00        |
| dōTERRA Motivate™                 | 5 ml      | 27    | 30     | 33.67        | 25.25        |
| dōTERRA Motivate™ Touch           | 10 ml     | 21.5  | 24     | 26.67        | 20.00        |
| On Guard™                         | 15 ml     | 43.5  | 48     | 54.67        | 41.00        |
| On Guard™ Beadlets                | 125 BdLts | 19    | 21     | 22.67        | 17.00        |
| On Guard™ Hand Purifying Mist     | 27 ml     | 6.5   | 10     | 11.00        | 8.25         |
| On Guard™ Hand Purifying Mist 5Pk | 5 pk      | 25    | -      | 43.67        | 32.75        |
| On Guard™ Touch                   | 10 ml     | 30.5  | 34     | 38.33        | 28.75        |
| On Guard™+ Softgels               | 60 Sgls   | 30    | 38     | 43.67        | 32.75        |
| dōTERRA Passion™                  | 5 ml      | 48    | 53     | 60.33        | 45.25        |
| dōTERRA Passion™ Touch            | 10 ml     | 36    | 40     | 45.00        | 33.75        |
| dōTERRA PastTense™                | 10 ml     | 22    | 24     | 27.33        | 20.50        |
| dōTERRA PastTense™ Touch          | 10 ml     | 22    | 24     | 27.33        | 20.50        |
| dōTERRA Peace™                    | 5 ml      | 39    | 43     | 49.00        | 36.75        |
| dōTERRA Peace™ Touch              | 10 ml     | 26    | 28     | 32.33        | 24.25        |
| dōTERRA Purify™                   | 15 ml     | 29    | 32     | 36.67        | 27.50        |
| dōTERRA Rescuer™                  | 10 ml     | 20    | 22     | 25.33        | 19.00        |
| dōTERRA Salubelle™                | 10 ml     | 85    | 101    | 115.00       | 86.25        |
| dōTERRA Serenity™                 | 15 ml     | 47    | 52     | 59.00        | 44.25        |
| dōTERRA Serenity™ Combo Pack      | 2 pk      | 54.5  | -      | 76.33        | 57.25        |
| dōTERRA Serenity™ Softgels        | 60 Sgls   | 24    | 30     | 36.33        | 27.25        |
| dōTERRA Shinrin-Yoku™             | 15 ml     | 38    | -      | 47.67        | 35.75        |
| dōTERRA Shinrin-Yoku™ Touch       | 10 ml     | 24.5  | -      | 31.00        | 23.25        |
| dōTERRA Steady™                   | 10 ml     | 20    | 22     | 25.33        | 19.00        |
| dōTERRA Stronger™                 | 10 ml     | 20    | 22     | 25.00        | 18.75        |

Preise sind korrekt zum 2024-09-01

| Produkte             | Einheit    | PV   | Punkte | VK Preis (€) | EK Preis (€) |
|----------------------|------------|------|--------|--------------|--------------|
| Supermint™           | 15 ml      | 36   | 40     | 45.00        | 33.75        |
| Supermint™ Beadlets  | 125 Bdltts | 19   | 21     | 24.00        | 18.00        |
| Supermint™ Touch     | 10 ml      | 25   | 28     | 31.67        | 23.75        |
| Tamer™               | 10 ml      | 20   | 22     | 25.33        | 19.00        |
| TerraShield™         | 15 ml      | 16   | 18     | 20.00        | 15.00        |
| TerraShield™ Spray   | 30 ml      | 22.5 | 27     | 31.00        | 23.25        |
| dōTERRA Thinker™     | 10 ml      | 21.5 | 24     | 26.67        | 20.00        |
| TriEase™ Softgels    | 60 Sgls    | 25.5 | 32     | 35.33        | 26.50        |
| Whisper™ Touch       | 10 ml      | 33.5 | 37     | 42.00        | 31.50        |
| Zendocrine™          | 15 ml      | 32.5 | 36     | 40.67        | 30.50        |
| Zendocrine™ Softgels | 60 Sgls    | 27.5 | 31     | 36.67        | 27.50        |
| ZenGest™             | 15 ml      | 36.5 | 40     | 46.00        | 34.50        |
| ZenGest™ Softgels    | 60 Sgls    | 21.5 | 26     | 30.33        | 22.75        |
| ZenGest™ Touch       | 10 ml      | 26.5 | 29     | 33.00        | 24.75        |

Wellness

|                                      |          |      |     |        |       |
|--------------------------------------|----------|------|-----|--------|-------|
| Daily Nutrient Pack                  | 2 items  | 44.5 | 110 | 103.33 | 77.50 |
| wähle bis zu 3 zu reduzierten Preis: |          |      |     |        |       |
| Mito2Max™                            | 60 Caps  | 17   | -   | -      | 26.50 |
| Microplex VMz™                       | 120 Caps | 17   | -   | -      | 26.50 |
| PB Assist+™                          | 30 Caps  | 17   | -   | -      | 26.50 |
| Deep Blue Polyphenol Complex™        | 60 Caps  | 17   | -   | -      | 26.50 |
| TerraZyme™                           | 90 Caps  | 17   | -   | -      | 26.50 |
| xEO Mega™                            | 120 Sgls | 17   | -   | -      | 26.50 |

|                                      |          |      |     |        |        |
|--------------------------------------|----------|------|-----|--------|--------|
| Lifelong Vitality Pack               | 3 items  | 74.5 | 145 | 134.67 | 101.00 |
| wähle bis zu 3 zu reduzierten Preis: |          |      |     |        |        |
| Mito2Max™                            | 60 Caps  | 17   | -   | -      | 26.50  |
| Microplex VMz™                       | 120 Caps | 17   | -   | -      | 26.50  |
| PB Assist+™                          | 30 Caps  | 17   | -   | -      | 26.50  |
| Deep Blue Polyphenol Complex™        | 60 Caps  | 17   | -   | -      | 26.50  |
| TerraZyme™                           | 90 Caps  | 17   | -   | -      | 26.50  |
| xEO Mega™                            | 120 Sgls | 17   | -   | -      | 26.50  |

|                                      |          |      |     |        |        |
|--------------------------------------|----------|------|-----|--------|--------|
| Vegan Lifelong Vitality Pack         | 3 items  | 74.5 | 145 | 134.67 | 101.00 |
| wähle bis zu 3 zu reduzierten Preis: |          |      |     |        |        |
| Mito2Max™                            | 60 Caps  | 17   | -   | -      | 26.50  |
| Microplex VMz™                       | 120 Caps | 17   | -   | -      | 26.50  |
| PB Assist+™                          | 30 Caps  | 17   | -   | -      | 26.50  |
| Deep Blue Polyphenol Complex™        | 60 Caps  | 17   | -   | -      | 26.50  |
| TerraZyme™                           | 90 Caps  | 17   | -   | -      | 26.50  |
| xEO Mega™                            | 120 Sgls | 17   | -   | -      | 26.50  |

|                                |          |      |     |        |       |
|--------------------------------|----------|------|-----|--------|-------|
| a2z Chewable™                  | 60 Tabs  | 21.5 | 30  | 35.00  | 26.25 |
| a2z Chewable™ + IQ Mega™       | 2 items  | 38.5 | 46  | 74.00  | 55.50 |
| Alpha CRS™+                    | 120 Caps | 78.5 | 91  | 98.67  | 74.00 |
| Bone Nutrient Lifetime Complex | 120 Caps | 15.5 | 24  | 26.67  | 20.00 |
| CP+ Softgels                   | 60 Sgls  | 37   | 44  | 50.67  | 38.00 |
| GX Assist™                     | 60 Sgls  | 32   | 42  | 45.00  | 33.75 |
| IQ Mega™                       | 150 ml   | 37.5 | 46  | 50.00  | 37.50 |
| Microplex VMz™                 | 120 Caps | 45   | 54  | 58.67  | 44.00 |
| Microplex VMz™ Vegan           | 120 Caps | 44   | 51  | 60.67  | 45.50 |
| PB Assist+™                    | 30 Sach  | 28   | -   | 47.00  | 35.25 |
| PB Restore™                    | 30 Caps  | 45   | -   | 66.67  | 50.00 |
| PB Restore™ and GX Assist™     | 2 items  | 75.5 | -   | 101.00 | 75.75 |
| Phytoestrogen Lifetime Complex | 60 Caps  | 42.5 | 52  | 56.00  | 42.00 |
| Plant Protein - Chocolate      | 512 g    | 28   | -   | 63.00  | 47.25 |
| Plant Protein - Vanilla        | 512 g    | 28   | -   | 63.00  | 47.25 |
| TerraGreens™                   | 30 Serv  | 32   | 48  | 52.00  | 39.00 |
| TerraZyme™                     | 90 Sgls  | 38.5 | 44  | 48.00  | 36.00 |
| Turmeric Dual Chamber Capsules | 60 Caps  | 33.5 | 47  | 59.00  | 44.25 |
| Women's Health Kit             | 3 items  | 76   | 118 | 113.00 | 84.75 |
| xEO Mega™                      | 120 Sgls | 59.5 | 70  | 76.00  | 57.00 |
| vEO Mega™                      | 120 Sgls | 57   | 78  | 83.67  | 62.75 |
| Zendocrine™ Complex            | 60 Caps  | 26   | 31  | 35.00  | 26.25 |
| ZenGest DigestTab™             | 100 Tabs | 13   | 20  | 21.33  | 16.00 |

| Produkte                            | Einheit    | PV    | Punkte | VK Preis (€) | EK Preis (€) |
|-------------------------------------|------------|-------|--------|--------------|--------------|
| MetaPWR™ Produkte                   |            |       |        |              |              |
| MetaPWR™                            | 15 ml      | 32.5  | 36     | 40.67        | 30.50        |
| MetaPWR™ Advantage                  | 30 Schts   | 83    | 110    | 125.67       | 94.25        |
| MetaPWR™ Advantage Stick Pk Trifold | 10 pack    | 0     | -      | 7.33         | 5.50         |
| MetaPWR™ Assist                     | 30 Caps    | 29.5  | 38     | 44.00        | 33.00        |
| MetaPWR™ Beadlets                   | 125 Bdltts | 19    | 21     | 24.00        | 18.00        |
| MetaPWR™ Mito2Max™                  | 60 Caps    | 39    | -      | 59.00        | 44.25        |
| MetaPWR™ Softgels                   | 90 Sgls    | 33.5  | 42     | 48.33        | 36.25        |
| MetaPWR™ System Kit                 | 5 items    | 179.5 | 200    | 250.00       | 187.50       |

Ätherische Hautpflege

|                        |        |      |    |       |       |
|------------------------|--------|------|----|-------|-------|
| Anti-Aging Eye Cream   | 15 ml  | 47.5 | 55 | 62.67 | 47.00 |
| Anti-Aging Moisturiser | 50 ml  | 39   | 50 | 56.33 | 42.25 |
| Brightening Gel        | 30 ml  | 38.5 | 43 | 49.00 | 36.75 |
| Facial Cleanser        | 118 ml | 14.5 | 20 | 22.33 | 16.75 |
| Hydrating Cream        | 48 g   | 36   | 44 | 50.67 | 38.00 |
| Invigorating Scrub     | 70 g   | 17   | 22 | 24.67 | 18.50 |
| Pore Reducing Toner    | 118 ml | 19   | 24 | 27.33 | 20.50 |
| Tightening Serum       | 30 ml  | 49.5 | 60 | 68.33 | 51.25 |

dōTERRA HD Clear™ Produkte

|                   |         |      |    |       |       |
|-------------------|---------|------|----|-------|-------|
| Facial Kit        | 3 items | 51   | -  | 79.33 | 59.50 |
| Foaming Face Wash | 50 ml   | 26.5 | 33 | 37.67 | 28.25 |
| Facial Lotion     | 50 ml   | 42.5 | 54 | 61.00 | 45.75 |

Veragé™ Produkte

|                            |         |       |     |        |        |
|----------------------------|---------|-------|-----|--------|--------|
| Cleanser                   | 60 ml   | 29    | 37  | 42.00  | 31.50  |
| Toner                      | 50 ml   | 24    | 33  | 37.67  | 28.25  |
| Immortelle Hydrating Serum | 15 ml   | 68    | 90  | 101.67 | 76.25  |
| Moisturiser                | 30 ml   | 30    | 37  | 42.00  | 31.50  |
| Skin Care Collection       | 4 items | 117.5 | 196 | 183.33 | 137.50 |

dōTERRA Haarpflege

|                      |         |      |    |        |       |
|----------------------|---------|------|----|--------|-------|
| Root to Tip Serum    | 30 ml   | 36   | 42 | 47.67  | 35.75 |
| Hair Care Trio       | 3 items | 63.5 | 92 | 104.00 | 78.00 |
| Protecting Shampoo   | 500 ml  | 23.5 | 34 | 38.67  | 29.00 |
| Daily Conditioner    | 500 ml  | 23.5 | 34 | 38.67  | 29.00 |
| Leave-In Conditioner | 237 ml  | 18   | 24 | 28.00  | 21.00 |

dōTERRA™ SPA

|                                     |         |      |    |       |       |
|-------------------------------------|---------|------|----|-------|-------|
| Balance Bath Bar                    | 113 g   | 6    | 10 | 11.33 | 8.50  |
| Citrus Bliss™ Hand Lotion           | 75 ml   | 7.5  | 12 | 13.00 | 9.75  |
| Citrus Bliss™ Invigorating Bath Bar | 113 g   | 5.5  | 9  | 10.33 | 7.75  |
| Exfoliating Body Scrub              | 226 g   | 18   | 26 | 28.67 | 21.50 |
| Hand & Body Lotion                  | 200 ml  | 18   | 20 | 22.33 | 16.75 |
| Hand & Body Lotion                  | 3 pack  | 33   | -  | 57.00 | 42.75 |
| Hydrating Body Mist                 | 125 ml  | 26   | 34 | 38.67 | 29.00 |
| with Beautiful Blend                |         |      |    |       |       |
| Lip Balm - Herbal                   | 4.5 g   | 6.5  | 9  | 10.33 | 7.75  |
| Lip Balm - Original                 | 4.5 g   | 6.5  | 9  | 10.33 | 7.75  |
| Lip Balm - Tropical                 | 4.5 g   | 6.5  | 9  | 10.33 | 7.75  |
| Lip Balm - Variety                  | 3 pack  | 12.5 | -  | 24.00 | 18.00 |
| Moisturising Bath Bar               | 113 g   | 6    | 10 | 11.33 | 8.50  |
| Serenity Bath Bar                   | 113 g   | 6.5  | 10 | 12.00 | 9.00  |
| Refreshing Body Wash                | 250 ml  | 12   | 17 | 19.67 | 14.75 |
| Replenishing Body Butter            | 198 g   | 17   | 24 | 26.67 | 20.00 |
| Rose Hand Lotion                    | 100 ml  | 0    | -  | 28.00 | 21.00 |
| Basics Kit                          | 2 items | 19.5 | -  | 34.33 | 25.75 |

Deep Blue™ Produkte

|                               |          |       |     |        |        |
|-------------------------------|----------|-------|-----|--------|--------|
| Deep Blue Polyphenol Complex™ | 60 Caps  | 57.5  | 72  | 78.33  | 58.75  |
| Deep Blue™ Rub                | 120 ml   | 37    | 44  | 50.67  | 38.00  |
| Deep Blue™ Rub Samples        | 10x 2 ml | 0     | -   | 9.33   | 7.00   |
| Deep Blue™ Kit                | 3 items  | 112.5 | 170 | 176.67 | 132.50 |
| Deep Blue™ Stick              | 48 g     | 26    | 35  | 40.00  | 30.00  |

| Produkte                      | Einheit   | PV   | Punkte | VK Preis (€) | EK Preis (€) |
|-------------------------------|-----------|------|--------|--------------|--------------|
| On Guard™ Produkte            |           |      |        |              |              |
| Cleaner Concentrate           | 355 ml    | 14.5 | 22     | 25.33        | 19.00        |
| Foaming Hand Wash             | 473 ml    | 18   | 24     | 28.00        | 21.00        |
| Foaming Hand Wash             | 2 pk      | 36.5 | 49     | 50.33        | 37.75        |
| Foaming Hand Wash Concentrate | 237 ml    | 17   | -      | 29.33        | 22.00        |
| Foaming Hand Wash Dispenser   | Single    | 0    | -      | 3.33         | 2.50         |
| Foaming Hand Wash Dispenser   | 3 pk      | 0    | -      | 8.33         | 6.25         |
| Hand Wash + 2 Dispensers      | Combo     | 19.5 | -      | 31.33        | 23.50        |
| Laundry Detergent             | 947 ml    | 26   | 42     | 47.67        | 35.75        |
| On Guard Mouthwash            | 473 ml    | 11.5 | 20     | 23.33        | 17.50        |
| Whitening Toothpaste          | 125 g     | 6    | 12     | 13.00        | 9.75         |
| Whitening Toothpaste          | 3 pk      | 12.5 | 36     | 38.00        | 28.50        |
| Whitening Toothpaste Samples  | 10 x 2 ml | 0    | -      | 6.67         | 5.00         |
| On Guard Drops                | 30 Drops  | 13   | 18     | 20.33        | 15.25        |
| On Guard Floss                | 50 m      | 0    | -      | 6.67         | 5.00         |
| On Guard Chewable Tablets     | 60 Tabs   | 12.5 | 19     | 24.00        | 18.00        |

|                                                |          |      |    |       |       |
|------------------------------------------------|----------|------|----|-------|-------|
| Leben                                          |          |      |    |       |       |
| dōTERRA abode™                                 | 237 ml   | 18   | 27 | 31.00 | 23.25 |
| Foaming Hand Wash Concentrate                  |          |      |    |       |       |
| dōTERRA Air™ Drops                             | 30 Drops | 15.5 | 22 | 24.33 | 18.25 |
| dōTERRA Air™ Vapour Stick                      | 15.5 g   | 12.5 | 16 | 18.33 | 13.75 |
| dōTERRA Baby Diaper Cream                      | 60 g     | 6.5  | 12 | 14.00 | 10.50 |
| dōTERRA Baby Hair & Body Wash                  | 295 ml   | 11   | 16 | 21.00 | 15.75 |
| dōTERRA Baby Lotion                            | 236 ml   | 11   | 20 | 25.33 | 19.00 |
| dōTERRA Balance™ Deodorant                     | 75 g     | 8    | 14 | 16.00 | 12.00 |
| dōTERRA Citrus Bliss™ Deodorant                | 75 g     | 6    | 11 | 13.33 | 10.00 |
| Correct-X™                                     | 15 ml    | 13.5 | 17 | 19.67 | 14.75 |
| dōTERRA Douglas Fir and Greek Orange Deodorant | 75 g     | 8    | 14 | 16.00 | 12.00 |
| Ginger Drops                                   | 30 Drops | 12.5 | 18 | 20.33 | 15.25 |
| dōTERRA Supermint™ Toothpaste                  | 125 gr   | 6.5  | -  | 15.33 | 11.50 |
| dōTERRA Yarrow Pom                             | 100 ml   | 69.5 | 84 | 95.67 | 71.75 |
| Body Renewal Serum                             |          |      |    |       |       |

|                                                       |       |      |    |       |       |
|-------------------------------------------------------|-------|------|----|-------|-------|
| dōTERRA™ sun Produkte                                 |       |      |    |       |       |
| doTERRA™ sun After Sun Body Spray                     | 170 g | 24   | 32 | 37.33 | 28.00 |
| doTERRA™ sun Face Mineral Sunscreen Daily Moisturizer | 50 ml | 33.5 | -  | 49.00 | 36.75 |
| doTERRA™ sun Face & Body Mineral Sunscreen Lotion     | 150 g | 24   | 38 | 43.33 | 32.50 |
| doTERRA™ sun Body Mineral Sunscreen Spray             | 170 g | 24   | 34 | 41.67 | 31.25 |
| doTERRA™ sun Face & Body Mineral Sunscreen Stick      | 50 g  | 24   | 32 | 37.33 | 28.00 |

|                                                       |        |      |   |        |       |
|-------------------------------------------------------|--------|------|---|--------|-------|
| Diffusers                                             |        |      |   |        |       |
| Dawn™ Aroma Humidifier                                | Single | 0    | - | 77.33  | 58.00 |
| Dawn™ Aroma Humidifier with Air-X                     | Combo  | 30   | - | 106.33 | 79.75 |
| Laluz™ Diffuser                                       | Single | 0    | - | 63.33  | 47.50 |
| Laluz™ Diffuser with 15 ml Citrus Bliss               | Combo  | 24.5 | - | 93.67  | 70.25 |
| Lumo™ Diffuser with 15 ml Serenity                    | Combo  | 43.5 | - | 102.67 | 77.00 |
| Petal™ Diffuser 2.0                                   | Single | 0    | - | 66.00  | 49.50 |
| Petal™ Diffuser 2.0 with 5ml Lavender and Wild Orange | Combo  | 14.5 | - | 74.00  | 55.50 |
| Pilot™ Portable Diffuser                              | Single | 0    | - | 56.33  | 42.25 |
| Pilot™ Portable Diffuser with 15ml Peppermint         | Combo  | 24   | - | 87.00  | 65.25 |
| Roam™ Diffuser                                        | Single | 0    | - | 77.33  | 58.00 |
| Volo™ Diffuser Marble                                 | Single | 0    | - | 84.33  | 63.25 |
| Volo™ Diffuser Marble with 15ml Green Mandarin        | Combo  | 32.5 | - | 120.33 | 90.25 |
| Volo™ Diffuser Onyx                                   | Single | 0    | - | 84.33  | 63.25 |
| Volo™ Diffuser Onyx with 15ml Green Mandarin          | Combo  | 32.5 | - | 120.33 | 90.25 |

| Produkte                       | Einheit  | PV   | Punkte | VK Preis (€) | EK Preis (€) |
|--------------------------------|----------|------|--------|--------------|--------------|
| Zubehör                        |          |      |        |              |              |
| Amber Roller Bottles           | 6 Pack   | 0    | -      | 7.00         | 5.25         |
| Cap Stickers                   | 1 Sheet  | 0    | -      | 0.67         | 0.50         |
| Fractionated Coconut Oil       | 115 ml   | 15.5 | 19     | 21.67        | 16.25        |
| Fractionated Coconut Oil Pump  | Single   | 0    | -      | 3.67         | 2.75         |
| Hand Wash Refillable Dispenser | Single   | 0    | -      | 13.33        | 10.00        |
| Keychain - Grey                | Single   | 0    | -      | 12.00        | 9.00         |
| Oil Cap Remover                | Single   | 0    | -      | 6.00         | 4.50         |
| Sample Vials - 5/8 dram        | 72 Pack  | 0    | -      | 21.67        | 16.25        |
| Sprayer Bottle                 | 3 Pack   | 0    | -      | 5.67         | 4.25         |
| Veggie Caps                    | 160 Caps | 0    | -      | 6.67         | 5.00         |
| Wooden Box w/Logo              | Single   | 0    | -      | 22.00        | 16.50        |

|                                   |       |        |   |         |         |
|-----------------------------------|-------|--------|---|---------|---------|
| Registrierungskits                |       |        |   |         |         |
| AromaTouch™ Diffused Enrolment    | Combo | 116.5  | - | 219.33  | 164.50  |
| Business Leader Enrolment         | Combo | 2078   | - | 3948.67 | 2961.50 |
| Business Leader Vegan Enrolment   | Combo | 2078   | - | 3948.67 | 2961.50 |
| Cleanse & Restore Enrolment       | Combo | 213    | - | 419.67  | 314.75  |
| Cleanse & Restore Vegan Enrolment | Combo | 213    | - | 419.67  | 314.75  |
| Oil Collection Enrolment          | Combo | 1676.5 | - | 3073.00 | 2304.75 |
| Family Essentials Enrolment       | Combo | 137    | - | 208.33  | 156.25  |
| Home Essentials Enrolment         | Combo | 247.5  | - | 379.33  | 284.50  |
| Kid's Collection Enrolment        | Combo | 111.5  | - | 179.67  | 134.75  |
| Natural Solutions Enrolment       | Combo | 511.5  | - | 994.67  | 746.00  |
| Natural Solutions Vegan Enrolment | Combo | 511.5  | - | 994.67  | 746.00  |

|                                        |          |       |     |         |        |
|----------------------------------------|----------|-------|-----|---------|--------|
| Kits Für Ätherische Öle                |          |       |     |         |        |
| AromaTouch™ Training Kit               | 11 items | 274.5 | -   | 344.33  | 258.25 |
| AromaTouch™ Training Refill Kit        | 8 items  | 250   | -   | 313.67  | 235.25 |
| AromaTouch™ Technique Kit              | 9 items  | 124.5 | -   | 165.00  | 123.75 |
| Athlete's Kit                          | 7 items  | 92.5  | -   | 136.67  | 102.50 |
| Athlete's Kit                          | 10 pk    | 813.5 | -   | 1232.33 | 924.25 |
| Athlete Care Kit                       | 7 items  | 177.5 | -   | 226.67  | 170.00 |
| Beginner's Trio                        | 3 items  | 69    | 83  | 87.00   | 65.25  |
| Calm & Harmony Kit                     | 8 items  | 173   | -   | 224.33  | 168.25 |
| Changing Seasons Kit                   | 7 items  | 181   | -   | 244.67  | 183.50 |
| Class Kit                              | Combo    | 0     | -   | 30.33   | 22.75  |
| Daily Habits                           | 9 items  | 199.5 | -   | 338.67  | 254.00 |
| Daily Habits Vegan                     | 9 items  | 199.5 | -   | 338.67  | 254.00 |
| dōTERRA Essential Aromatics™ Kit       | 6 items  | 181.5 | -   | 274.00  | 205.50 |
| dōTERRA Essential Aromatics™ Touch Kit | 6 items  | 125.5 | -   | 157.33  | 118.00 |
| Family Essentials Kit                  | 10 items | 137.5 | -   | 192.67  | 144.50 |
| Family Essentials Kit                  | 7 pk     | 760.5 | -   | 1100.67 | 825.50 |
| Immune Booster Kit                     | 7 items  | 120.5 | 184 | 178.67  | 134.00 |
| Intro Essential Oil Kit                | 3 items  | 22.5  | -   | 39.33   | 29.50  |
| Intro Essential Oil Kit                | 6 pk     | 131   | -   | 206.67  | 155.00 |
| Intro Essential Oil Kit                | 10 pk    | 145   | -   | 299.67  | 224.75 |
| Kid's Collection                       | 6 items  | 112   | 170 | 165.00  | 123.75 |
| Monthly Vitality Kit                   | 4 items  | 167   | 270 | 244.67  | 183.50 |
| Mood Management Kit                    | 5 items  | 121.5 | 168 | 168.67  | 126.50 |
| On Guard Add-On Bundle                 | 5 items  | 46.5  | -   | 70.00   | 52.50  |
| Relief & Revive Kit                    | 5 items  | 162   | -   | 226.67  | 170.00 |
| dōTERRA together™ Kit                  | Combo    | 305.5 | -   | 454.33  | 340.75 |
| dōTERRA Touch™ Kit                     | 9 items  | 219.5 | -   | 290.67  | 218.00 |
| Tummy Support Kit                      | 6 items  | 127.5 | -   | 178.00  | 133.50 |
| Wellness Support Kit                   | 3 items  | 168   | -   | 222.67  | 167.00 |
| dōTERRA Yoga Collection Kit            | 3 items  | 58    | 80  | 80.67   | 60.50  |

Nur LRP

Bitte beachten Sie, dass es zu minimalen Abweichungen zwischen dieser Preisliste und dem online bezahlten Preis kommen kann, Dies ist darauf zurückzuführen, dass die Preise in dieser Preisliste gerundet wurden, um die Unterschiede in den Mehrwertsteuer-Prozentsätzen in Europa auszugleichen, Der online bezahlte Preis ist der, welcher Ihnen in Rechnung gestellt wird.

Preise sind korrekt zum 2024-09-01